

Eberhard Behnke
Syrenvej 5, Hou,
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Denmark

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phone: 00 45 40 86 31 23
born: 21.10.1952

Curriculum Vitae:

Eberhard Behnke, born 21st of October 1952 in Eutin, Schleswig-Holstein, Federal Republic of Germany

1959 - 1966 Primary school in Düsseldorf

1966 - 1969 Secondary school in Düsseldorf

1969 - 1972 Apprenticeship at Deutsche Bank AG, Düsseldorf

1972 - 1974 Beamter at the German Frontier Corps, Bundesgrenzschutz-See, Neustadt, as a radio communications officer

1974 - 1975 Bank clerk in the foreign department at Commerzbank AG, Düsseldorf

1975 - 1976 Training at the School for Interpreters, Dolmetscher Institut, Düsseldorf, and examination as Foreign Language businessman at the Chamber of Commerce, Düsseldorf

1976 - 1978 Field work at a tile works and a saw mill as well as a German teacher in Voerså, Denmark

1978 - 1979 Bank clerk at the foreign department at Provinsbanken A/S, Aalborg,
Main assignment: Exchange of foreign currency

1979 - 1983 Main assignment: Documentary Collections

1983 - 1985 Main assignment: Im- and export Letters of Credit

1985 From 1st of October promoted to banking officer

1985 - 1986 Head of the Documentary Collections Department

1986 - 1987 Head of the Documentary Collections and Letters of Credit Department

1987 - 1988 Check handling, implementation of SWIFT, Clean Payments,
exchange and futures brokerage, exchange and interest swaps, guarantees,
government guaranteed export finance

1988 - 1991 Responsible for foreign exchange accounts, Clean Payments, guarantees, Trade
Promotion, International Finance, exchange and futures brokerage, exchange and
interest swaps, government guaranteed export finance

1989 From 1st of January promoted to Chief banking officer

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- 1991 - 2002 Foreign trade advisor at Danske Bank A/S, Trade Centre Section North Jutland, Aalborg. From 1998 also advisor for Cash Management with approx. 200 meetings with clients annually concerning - ex- and import strategies - investments - quotation estimates and contract handling - IT implementation of cash-flow controls - budgets - costs of wages/production and hedging of foreign currency exposures.
- 2003 Economic manager at VIPvikaren, Agersted; the establishing and running of all office facilities at a new temporary employment agency.
- 2004 Operations manager at O. Storm Sørensen Broncestøberi A/S (Bronze Foundry), Støvring; strategic planning and 350 customer visits in northern Germany introducing products of the company.
- 2005 Replacement during maternity leave at J. Haldrup A/S. Sale of combine harvesters, forage harvesters, maize harvesters etc., equipped with among other highly advanced technology with NIRS, to the agricultural field trial stations worldwide, preparation of new advertising material, homepage www.haldrup.dk, public campaign, planning finalized 31.12.2005.
- 2006-2010 Various assignments within field studies and market research, consultancy, translations relating to property and wind park acquisitions in Germany. Co-ordinator for German construction companies working in the Danish market.
- 2010-2012 Sales consultant at mySupply. Establishing a sales network for the computer programme NemHandel (electronic invoice programme).
- 2012-2013 As independent advisor worked with collecting data in connection with optimization of expenses for the handling of waste and fire-fighting equipment.
- 2014-2015 Teaching assistant at the primary school in Vodskov. In connection with a traineeship taught pupils in German and English.
- 2015 Advisor at Arvato Bertelsmann, Münster, Germany. For Microsoft Volume Licensing Service Center advised large customers in English, German and Danish and released licenses.
- 2016 As independent consultant worked with different projects in connection with sale promotions.

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Supplementary exams:

- 1972 Exam as bank employee at the Chamber of Commerce, Düsseldorf, in the subjects, politics, economics, financial calculations and bookkeeping.
- 1975 Brush-up course in English at Berlitz, Düsseldorf.
- 1981 Exam in economics and management at Aalborg Business College, Aalborg.
- 1982 Exam in the one-year-course in Banking at the Aalborg Business College, Aalborg, in the subjects banking customs, bookkeeping and financing.
- 1983 Exam in the two-year-course at the Danish Banking Association in the subject banking law.
- 1984 Exam in the two-year-course at the Danish Banking Association in the subjects banking customer's economy and the banking system.
- 1985 Exam in the subject high level mathematics at Aalborg Business College, Aalborg.
- 1990 Instructor's course at Provinsbanken A/S, Aarhus, in the section for internal education. Consequently I worked occasionally the next 12 years as an instructor within the bank and also with important customers tutoring trading with the appliance of letters of credit, banking guarantees, foreign collections and also lecturing implementation and handling of various software programs. The educational material relevant for the target group was mostly devised by myself.
- 1990 BCom in Foreign Trade at the Aarhus School of Business taught with application of American educational material and occasionally lectured by American professors.
- 1994 Exam in Business English at the Commercial College in Frederikshavn.
- 1998 Exam in Information Technology at Aalborg Business School, Aalborg.